

## Projected CCN Member Months for Enrollment Broker Use in Making PMPM Price Projections

CCN Geographic Service Area	Mandatory Population	Voluntary Population	50% of Voluntary Population	Total Projected CCN Enrolled Population	CY 1 Projected MM	CY 1 Total MMs	CY 2 Projected MMs	CY 2 Total MMs	CY 3 Projected MMs	CY 3 Total MMs	CY 4 Projected MMs	CY 4 Total MMs	CY 5 Projected MMs	CY 5 Total MMs
GSA A (Regions 1 & 9)	249,953	12,671	6,336	256,289	7	1,794,020								
GSA B (Regions 2, 3, & 4)	304,652	15,443	7,722	312,374	5	1,561,868								
GSA C (Regions 5,6,7, & 8)	290,454	16,656	8,328	298,782	3	896,346								
				867,444		4,252,233	12	10,617,515	12	10,829,865	12	11,046,462	12	11,267,391

CY= Enrollment Broker Contract Year (8/1/XX through 7/31/XX)

MM = CCN Member Month

**Member Month** = Each month a Medicaid recipient is linked to a CCN. CCN. The total member months for a given month is equal to the number of CCN enrollees for that month.

**Total Member Months** = Total Number of Medicaid Recipients linked to CCNs X Total Number of Months in a Contract Year

### ASSUMPTIONS:

Projecting that 50% of the voluntary population will be enrolled in a CCN with the other 50% opting to stay in fee-for-service Medicaid (Conservative estimate).

CCN enrollment will increase by 2% each contract year. (Conservative estimate).

Applied to Years 2-5 of Contract.

GSA A's members come on board 1/1/12 (7 months of CY 1); GSA B members come onboard 3/1/12 (5 months of CY 1); GSA C members come onboard 5/1/12 (3 months of CY 1)